

# Maryland Workers' Compensation Educational Association

## Best and Worst Practices in Workers' Comp . . .



**2010 Annual Conference**  
**September 19-22, 2010 Clarion Resort, Ocean City, Maryland**

### Program Highlights

As with every program since 1984, the Maryland Workers' Compensation Educational Association [MWCEA] brings the Workers' Compensation Community together to promote education, communication and collegiality. This year's conference will again provide a forum for all of the stakeholders in the system to meet and develop ideas and strategies to improve the fashion in which the Workers' Compensation system administers the benefits to which injured workers are entitled. As is the custom, the educational sessions feature the most respected professionals in their areas of practice.

The MWCEA 2010 Conference program will focus on systemic improvement for all participants. The presentations will be highlighted by a panel of representatives of the Workers Compensation Commissions from neighboring jurisdictions, Moderated by Chairman R. Karl Aumann. In addition, our distinguished panelists will teach attendees about the best and worst practices in the provision of vocational rehabilitation services, securing and using surveillance and settling cases under the new regulations. Finally, participants will be educated about knee replacements and the value of chiropractic care in the management of work-related injuries

If you are involved in any aspect of Maryland Workers' Compensation, this is an outstanding educational opportunity.

### Conference Lodging

#### HOST HOTEL:

**CLARION RESORT (Conference Location)**  
1-800-638-2100 [ClarionOC.com](http://ClarionOC.com)  
10100 Coastal Highway  
Ocean City, MD 21842

#### OVERFLOW HOTELS:

**PRINCESS ROYALE** 800-476-9253  
**CAROUSEL RESORT** 800-641-0011



### ANIRBAN BASU FEATURED AS THE KEYNOTE SPEAKER OF THE MWCEA 2010 PROGRAM



Anirban Basu is Chairman & CEO of Sage Policy Group, Inc., an economic and policy consulting firm in Baltimore, Maryland. Mr. Basu is one of the Mid-Atlantic region's most recognizable economists, in part because of his consulting work on behalf of numerous clients, including prominent developers, bankers, brokerage houses, energy suppliers and law firms.

Mr. Basu will address the effect current federal government policy and global economic trends will have on the Maryland labor market in the next decade. In addition, the impact that the predicted changes in the labor market may have on claims experience and the cost of workers' compensation coverage for employers in Maryland will be addressed. On behalf of government agencies and non-profit organizations, Mr. Basu has written several high-profile economic development strategies, including co-authoring Baltimore City's economic growth strategy. In recent years, he has focused upon health economics, the economics of education and economic development. He currently lectures at Johns Hopkins University in micro-, macro- and international economics. Mr. Basu is involved with numerous organizations in a voluntary capacity, including serving as a Baltimore City Public School System board member. Mr. Basu is also on the boards of Union Memorial Hospital, the MedStar strategic planning committee, Chesapeake Habitat for Humanity and the Maryland Business Council. He is also chairman of the Baltimore County Economic Advisory Committee and economic advisor to the Baltimore-Washington Corridor Chamber of Commerce.

Mr. Basu earned his B.S. in Foreign Service at Georgetown University in 1990. He earned his Master's in Public Policy from Harvard University's John F. Kennedy School of Government, and his Master's in Economics from the University of Maryland, College Park. His Juris Doctor was earned at the University of Maryland School of Law in 2003.

**For more information or to register: visit our website at [mwcea.com](http://mwcea.com) or call 240.206.6007**

*Celebrating 26 years of bringing the Maryland Workers' Compensation community together!*

# MWCEA Conference Agenda

## SUNDAY, SEPTEMBER 19

2:00 - 6:00 p.m. **REGISTRATION** (Atrium Level)

6:00 - 8:00 p.m. **OPENING RECEPTION** (Crystal Ballroom)  
*Sponsored By Franklin & Prokopik*

## MONDAY, SEPTEMBER 20

8:00 - 12:00 p.m. **REGISTRATION** (Atrium Level)

8:30 - 8:45 a.m. **OPENING REMARKS** (Crystal Ballroom)  
**PRESIDENT'S WELCOME: Joe Jagielski, Esq.,** *Law Offices of Joe Jagielski*

8:45 - 9:15 a.m. **How Will Economic Trends Affect Maryland's Labor Market**

**Aniban Basu, Sage Policy Group, Inc.**

We are excited to have Aniban Basu as our keynote speaker. He is Chairman & CEO of Sage Policy Group, Inc., an economic and policy consulting firm in Baltimore, Maryland. He will discuss how economic trends will affect Maryland's Labor Market, employment opportunities, projected workers' compensation claims and workers' compensation costs.

9:15 - 10:00 a.m. **Where is the Best Place to File a Claim and the Worst Place to Defend One?**

**Honorable R. Karl Aumann, Maryland**

**Honorable Elizabeth Crum, Pennsylvania**

**Honorable Linda Jory, District of Columbia**

**Honorable Roger Williams, Virginia**

Maryland Workers' Compensation Commission Chairman Aumann will lead a distinguished panel of Adjudicators from neighboring jurisdictions in addressing noteworthy differences in benefits and medical care throughout the region.

10:00 - 10:15 a.m. - **Break**

10:15 - 11:15 a.m. **Knee Replacements: Ins and Outs**

**Dr. Peter Jay, OrthoMaryland**

Peter Jay, M.D. discusses who is an appropriate candidate for total knee replacement. When is a total knee replacement causally connected to the accidental injury? What are recognized risks of a total knee replacement and how can they be avoided?

Moderator: **Alex Katzenberg, Esq.,** *Cohen, Snyder, Eisenberg & Katzenberg, P.A.*

11:15 - 12:30 p.m. **Best and Worst Ways To Get Your Settlement Approved**

**Claimant: Kevin Clasing, Esq.,** *Schmidt, Dailey & O'Neill*

**Defense: Kimberly Rhodes, Esq.,** *Franklin & Prokopik*

**The Honorable Lauren A. Sfekas**

Do I really need an allocation? Do I have to agree to reimburse Medicare for conditional payments? Why does it matter how old the claimant is? Will we ever get our settlement agreement approved without a hearing?

Moderator: **Benjamin Boscolo, Esq.,** *ChasenBoscolo*

12:30 - 12:45 p.m. **Break**

12:45 - 1:45 p.m. **New VR Rules & Regulations: Best Practices Just Got Better!**

**The Honorable Cynthia Miraglia**

**The Honorable Jeffrey Herwig**

**Regina Brown, Maryland Workers' Compensation Commission**

Join us for an interactive lunch and learn seminar to review the practical application of the new VR Rules & Regs. Learn the steps in the VR Practitioner/ Provider selection process. Learn how to complete all the forms. Hear the

WCC response to your FAQ'S. If you still have questions we have an open microphone and this is the forum for you.

Moderator: **Jody Malcolm, Malcolm & Associates, LLC**

*Lunch & Learn Sponsored By Julie Howar of Rehab at Work*

2:00 - 3:00 p.m. **Debunking Myths On The Best and Worst Practices In Setting Reserves on a Workers' Compensation Claim**

**Christine Wounaris, Travelers Claims**

**Mike Schaffer, Claims Manager Corvel**

An underwriter will explain how reserving decisions affect workers' compensation costs. Hear from a claims professional about how reserving decisions affect the daily handling of claims.

Moderator: **Lance Montour, Esq., Humphries, McAleer & McLaughlin**

3:00 p.m. **CO-ED VOLLEYBALL** (Beach)

*Will begin after last session ends*

*Sponsored by the Joint Task Force on Injured Workers' Rehabilitation*

9:00 p.m. - 12:00 a.m.

## Casino and Karaoke!

**Entertainment for Everyone**



It's a night of high notes! Use MWCEA money and be a high roller at the gaming tables or try hitting the high notes with Karoke, while enjoying beer and wine, *sponsored by Chasen & Boscolo.* Win special casino prizes or be the life of the party; no matter which way you roll the dice, you are guaranteed a great time!

## TUESDAY, SEPTEMBER 21

9:00 - 10:00 a.m. **When Is It Good News That the Claimant Is Treating With a Chiropractor?**

**Dr. Alan K. Sokoloff, D.A.C.B.S.P., Yalich Clinic**

**Frank Lipschultz, Esq., Lipschultz and Miller, P.A.**

This panel will address the evolution of both chiropractic care and the community's perception of that care. Dr. Sokloff, the Baltimore Ravens' team chiropractor, will address the perception that chiropractic is costly and medically ineffective in workers' compensation cases.

Moderator: **Dr. Chuck Thorne, DC, Multi-Specialty Health Care**

10:00 - 10:15 a.m. **Update - Kids Chance of Maryland/Break**

10:15 - 11:15 a.m. **How Can Vocational Rehabilitation Make a Bad Case Good?**

**Carole M. Upman, RN, MA, CRC, CCM, CDMS, Chesapeake Disability Management**

**The Honorable Jeffrey C. Herwig**

**Shelia Capizzi, MHayes**

**Mark Dennis, Genex Services**

Experienced vocational rehabilitation providers explain how to positively impact an injured worker who is seriously injured, has had prior rehabilitation failures or is resistant to return to work. How the new vocational rehabilitation regulations will make this easier.

Moderator: **Maija Jackson, Esq., Franklin & Prokopik**

11:15 - 12:15 p.m. **GOTCHA! Best and Worst Surveillance Practices**

**The Honorable Patty G. Adams**

**Alan Dark, Titan Investigative Alliance, LLC**

This panel will provide an entertaining presentation on effective gathering and use of surveillance in a workers' compensation claim. *Popcorn will be provided.*

Moderator: **James Forrester, Esq., Semmes, Bowen & Semmes**

12:15 - 1:30 p.m. **LUNCH ON YOUR OWN**

# MWCEA Conference Agenda

1:30 - 2:30 p.m. **Best Use of Medical Disability Guides in Controlling Costs**

**Pearl Monroe**, *Managed Care Innovations, LLC*

**Kimberly Dennison**, *PMA Insurance Group*

Medical Disability Guides predict nature, duration and cost of treatment for work-related injuries and illnesses. This panel will inform attendees what the disability guides are and how to use them to control claim costs.

Moderator: **Heather Kraus, Esq.**, *Semmes, Bowen & Semmes*

1:30 p.m. **KIDS' CHANCE GOLF TOURNAMENT**

9:00 p.m. - 12:30 a.m. **Live Music & Dancing**

## "THE DEVIATIONS"

Music sponsored by **Dr. Jeffrey Gaber**

Bring your dancing shoes, flower power and join your colleagues and friends for live music by MWCEA's very own band!



### WEDNESDAY, SEPTEMBER 22

8:30 a.m. **BREAKFAST WITH THE COMMISSIONERS**

**Program Planning Chair Welcome: Benjamin T. Boscolo, Esq.**

8:35 - 9:30 a.m. **2010 Workers' Compensation Commission Update**

Speaker: **The Honorable R. Karl Aumann, Chairman**

*Maryland Workers' Compensation Commission*

9:30 a.m. - 10:15 a.m. **RECENT CASES**

Defense: **David Schoenfeld, Esq.**, *Ward & Klein, Chartered*

Claimant: **Robert R. Morrow, Esq.**, *Law Offices of Robert R. Morrow, P.A.*

10:15 a.m. - 11:00 a.m. **LEGISLATIVE UPDATE**

Moderator: **Joseph Jagielski, Esq.** *Law Offices of Joseph Jagielski*

**MD General Assembly:**

*Workers' Compensation Benefit and Insurance Oversight Committee*

**The Honorable Nathaniel Exum**, Senate Chair

**The Honorable Carolyn Krysiak**, House Chair

**The Honorable Allan Kittleman**, Senate Co-Chair

**The Honorable Joseph Minnick**, House Co-Chair

Claimant: **Andy Kahn, Esq.** *Kahn, Smith, & Collins, P.A.*

Defense: **Robert Erlandson, Esq.** *Godwin, Erlandson, MacLaughlin, Vernon & Daney, LLC*

**Rudy Rose, Esq.**, *Semmes, Bowen & Semmes*

A review of legislative activity during the 2010 Maryland General Assembly including any changes to the Maryland Workers' Compensation Law.

11:00 a.m. **DRAWING - DOOR PRIZES**

**Andrea Ball**, *MWCEA*

**Regina Brown**, *Workers' Compensation Commission*

Door prizes/Awards will be drawn and presented on Wednesday morning following the last presentation. Names will be drawn from the business cards deposited with EXPO exhibitors and the "Passport to Prizes" deposited with the EXPO Coordinator in the appropriate locations. You must be present to win.

## MCRSP Certification

**REHABILITATION SERVICE PROVIDERS:** The Maryland Workers' Compensation Commission will award one (1) MCRSP credit for each day of attendance at educational sessions during the 2010 MWCEA Conference. Important Instructions: (1) Pick up certificate sign-in sheet each morning between 8:00 a.m. and 9:00 a.m. at the continuing education registration table located near registration; (2) return the completed certificate sign-in sheet to the continuing education registration table between 12:15 p.m. and 12:45 p.m. each day to receive your attendance certificate.

## CE Credits

**CRC, CDMS, CCM:** The MWCEA is offering pre-approved CEU credits. Participants who wish to qualify to receive these credits must sign in and sign out daily at the CEU table located near registration. Credits are being offered in one block of time for the morning educational sessions and in a separate block for the Monday lunch and learn session and for one hour afternoon sessions on Monday and Tuesday. Attendance will be monitored and strictly enforced. Pick up certificates daily following the last morning session and following the afternoon session. For information call Jody Malcolm, MWCEA Board Member and Chair of the CEU Committee at 410-442-0280.

## DON'T MISS CO-ED VOLLEYBALL

\* **When: Monday, September 20, 2010 at 3:00 p.m.\***

*\*after last session ends*

\***Where: Clarion Resort Hotel Beachfront**

\***Cost: Free**

\***Info: Posted on the activity bulletin board in the registration area**

Sponsor by Joint Task Force on Injured Workers Rehabilitation

KIDS' CHANCE

# GOLF

TOURNAMENT



**Tuesday, September 21, 2010**

**1:30 p.m. (Shot Gun Start)**

**Fees: \$125 per golfer**

**Sponsorship and Group Fees: Call 410-832-4702**

Participants will contribute to a worthy cause and win prizes. Please visit [www.kidschance-md.org](http://www.kidschance-md.org) for more information.



## TRANSPORTATION

Transcend Services, Inc. is offering a complimentary shuttle service from the overflow hotels to the host hotel.

The shuttle runs every 15 minutes during the times indicated:

Hours: Monday, 7:00 a.m. to 4:00 p.m.  
Tuesday, 7:00 a.m. to 4:00 p.m.  
Wednesday, 7:00 a.m. to 1:00 p.m.

### Passport to Prizes Exhibitor Information

Hours:  
Monday, 8:00 a.m. to 12:00 p.m.  
Tuesday, 8:00 a.m. to 12:00 p.m.  
Wednesday, 8:00 a.m. to 10:00 a.m.

**EXHIBIT PASSPORTS:** Enter to win great door prizes by completing the form in your registration packet.

**INTERESTED IN EXHIBITING? VISIT [MWCEA.COM](http://MWCEA.COM) for more information.**

Door prizes/Awards will be drawn and presented on Wednesday Morning following the last presentation. Names will be drawn from completed Exhibit Passports turned in at the registration counter. You must be present to win.

**REGISTER TODAY!**  
**[www.MWCEA.com](http://www.MWCEA.com)**

**MWCEA  
Annual Conference  
September 19-22, 2010  
Clarion Resort,  
Ocean City, Maryland!**

MWCEA  
PO Box 7204  
Gathersburg, MD 20898





# Registration Form

Register Online at [mwcea.com](http://mwcea.com) or use this form! One form per attendee

Name \_\_\_\_\_

Job Title \_\_\_\_\_

Organization \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_

Zip \_\_\_\_\_ Phone \_\_\_\_\_

Email \_\_\_\_\_

Spouse/Partner \_\_\_\_\_

<b>Registration Fees</b>	<b>By 8/15/10</b>	<b>After 8/15/10</b>
<i>circle one -</i>		
Individual	\$225	\$275
"4 or more" Discount	\$200	\$200
<b><i>(4 individuals from the same company. EACH attendee needs a form)</i></b>		
Spouse/Partner	\$150	\$200

**TOTAL** \_\_\_\_\_

Check here to receive sponsorship/advertising information!

Please mail or fax completed form:

**MWCEA Registration**

**PO Box 7204**

**Gaithersburg, MD 20898**

240.206.6007 phone 202.449.8560 fax [aball@mwcea.com](mailto:aball@mwcea.com) email

**MAKE HOTEL RESERVATIONS BY CALLING 800.638.2100 AND IDENTIFY YOURSELF WITH THE MWCEA.**

Please note: The Clarion hotel requires a **SEVEN** day cancellation policy in advance of this conference.

Make checks payable to MWCEA Tax ID# 52-1353216

Pay online with a Mastercard/Visa at [mwcea.com](http://mwcea.com)

## Lodging



### HOST HOTEL:

**CLARION RESORT (Conference Location)**

1-800-638-2100

**ClarionOC.com**

10100 Coastal Highway

Ocean City, MD 21842

### OVERFLOW HOTELS:

**PRINCESS ROYALE** 800-476-9253

**CAROUSEL RESORT** 800-641-0011